



PREQUALIFICATION STATEMENT

➤ **Principal Types of Work Done**

- Heat and Power Generation
- Power/Process Piping
- Boiler Installation and Repair/Maintenance and Service

➤ **Major Markets Served**

- 60% Public Sector -- Commercial and Industrial
- 40% Private Sector -- Commercial/Industrial/Utility

➤ **Geographical Radius of Operations**

- Illinois: Greater Chicago, Champaign, Springfield, Peoria, Rockford
- Indiana: Lake, Porter, Laporte, Newton, Jasper & Starke Counties

➤ **Type of Organization**

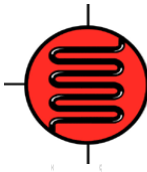
- Corporation
- Years in Business: 89
- Where Incorporated: State of Illinois
- Date Incorporated: March 6, 1923

➤ **Officers**

- John M. Reynolds - Chief Executive Officer
- Joseph P. Reynolds - President
- Ronald Marshall - Treasurer/Vice President

➤ **Technical Personnel**

- | | |
|--------------------------|---|
| ▪ Project Managers | 8 |
| ▪ Professional Engineers | 1 |
| ▪ Safety Director | 1 |
| ▪ Site Safety Supervisor | 1 |
| ▪ Field Engineers | 2 |
| ▪ Superintendents | 5 |
| ▪ Estimators | 3 |
| ▪ Designers | 2 |

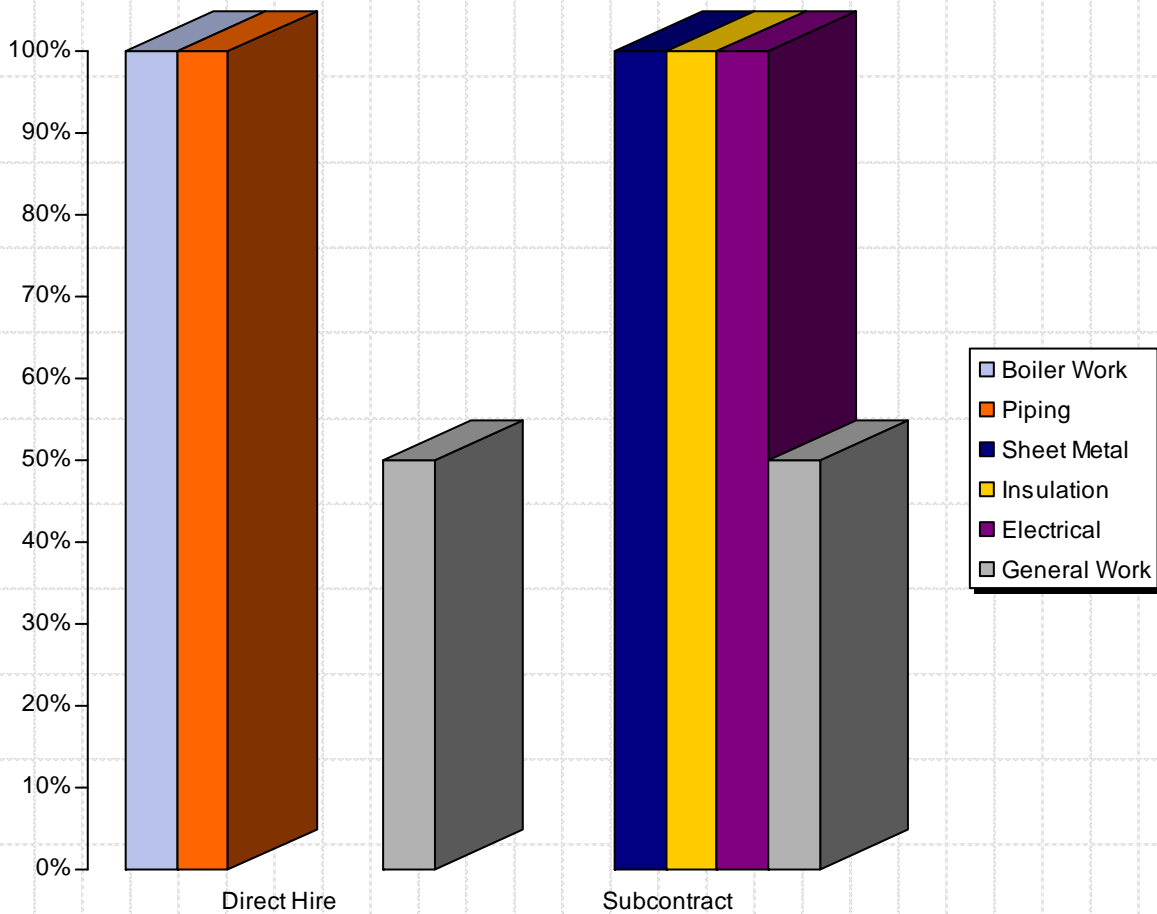


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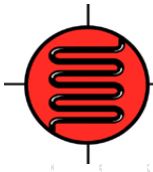
PREQUALIFICATION STATEMENT

➤ Percentages of Work Types Self Performed and Subcontracted



➤ Percentage of Sales by Contract Types

Lump Sum (Firm Price)	70%
Time & Material	30%



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➤ ***Related Special Expertise***

Extensive work in power plants, refineries, water & wastewater plants, chemical plants. Five (5) ASME/National Board Code Stamps.

- "U" Pressure Vessels
- "PP" Pressure Piping
- "A" Power Boiler Assemblies
- "R" Repair Symbol
- "H" Heating Boilers

➤ ***Five Year Average Annual Volume***

2007 – 2012 : \$51.5 M

➤ ***Largest New Construction Contract***

\$32,000,000

➤ ***Largest Contract Maintenance Agreement***

\$88,000,000 (2007 Through Current)

➤ ***Insurance & Bonding***

Name and Address of Agent: Assurance Agency, Ltd.
1750 E. Golf Road
Schaumburg, IL 60173

Bonding Capacity Aggregate/Single : \$100.0 M / \$40.0 M

Bond Underwriter: Zurich North America

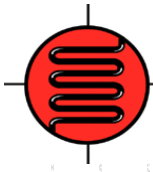
General Liability Occurrence/Aggregate : \$2.0 M / \$3.0 M

Excess Umbrella Occurrence / Aggregate : \$20.0 M / \$20.0 M

➤ ***Bank Reference***

Fifth Third Bank
222 S. Riverside Plaza, 32nd Floor GRVR2D
Chicago, IL 60606

➤ ***We have at no time failed to complete a contract.***



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PREQUALIFICATION STATEMENT

➤ **Labor Hiring Practices**

Union

➤ **National Agreements**

Union Crafts whom we have National Agreements: Pipefitters and Boilermakers.

➤ **Association/Affiliations**

MCA, TAUC, AIST, CBC, ASA, CWB, PEC, AGC, NBPV, Boiler & Tank Contractors Association, Lake County Contractors Association, A.S.M.E.

➤ **Collective Bargaining Agreements IMI is Signatory**

CRAFT	LOCAL NUMBER	HOLDER OF YOUR BARGAINING RIGHTS
Pipefitter	597	MCA
Boilermaker	1	B&T/T.C.A.
Bricklayer	21	MARBA

➤ **Minority Subcontractor Information**

IMI uses subcontractors that qualify as minority business.
Percent sales Subcontracted to MBE/WBE Firms

2007	2008	2009	2010	2011
12%	13%	9%	10%	8%

➤ **Affirmative Action**

IMI has Company Affirmative Action Plan.

➤ **Sexual Harassment**

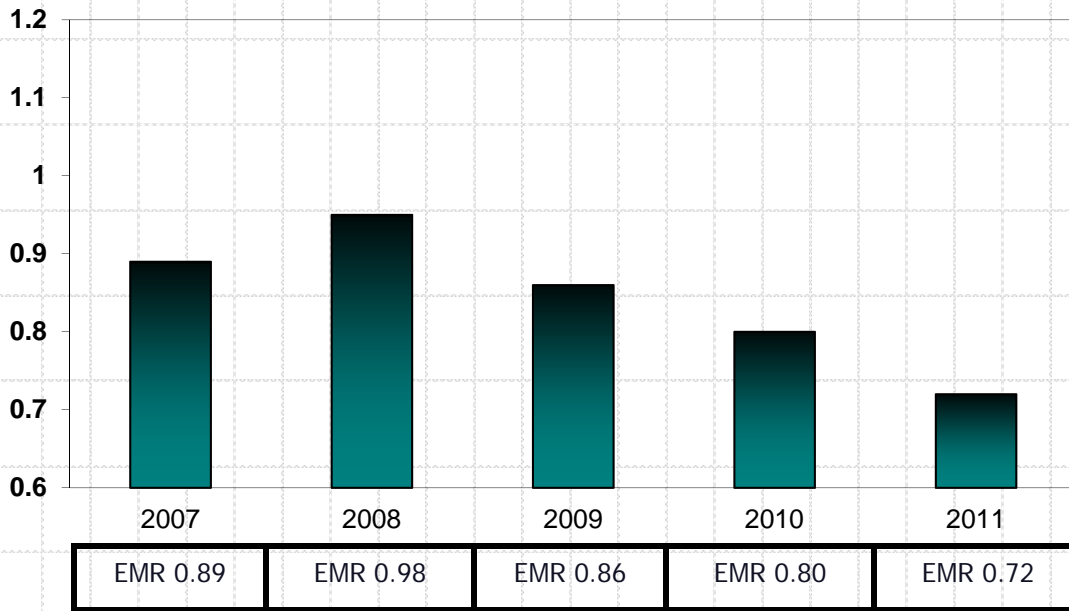
Every employee of IMI is given a Company Policy Statement on Sexual Harassment.



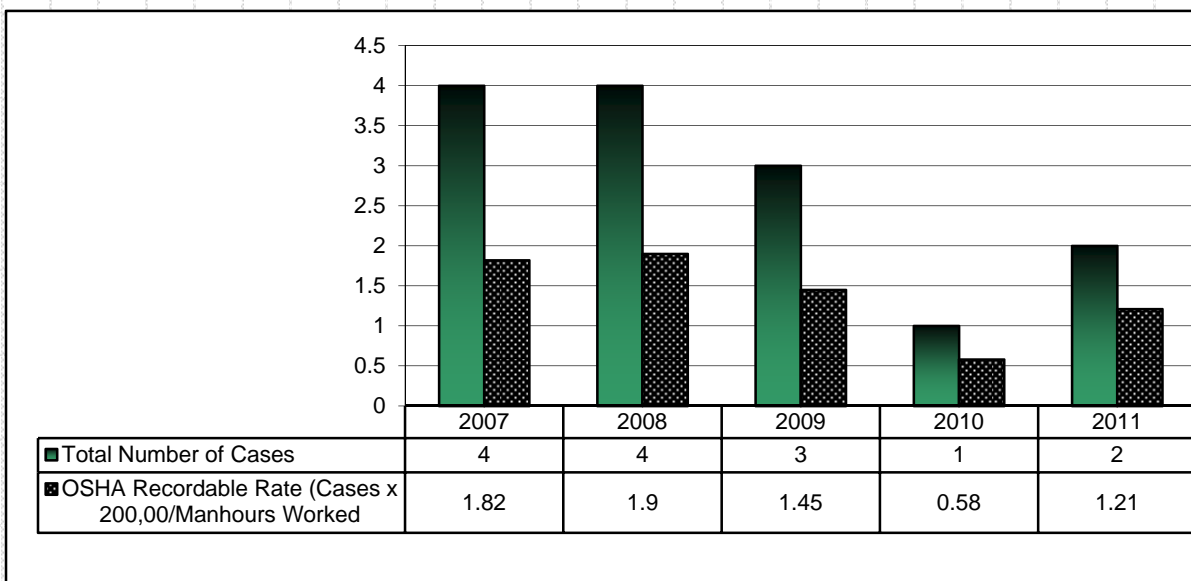
PREQUALIFICATION STATEMENT

➤ *Safety Performance History*

Workers' Compensation Experience Modification Rate



OSHA Recordable Rate





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➤ ***Safety Policies and Procedure***

Documented Safety Policy and Program

IMI Safety Director: Mike Differding (773) 447-3730

IMI employs fulltime Safety Supervision for all job sites.

IMI has a Personnel Protective Equipment (PPE) Policy or Program, for example mandatory hard hats, safety glasses, etc.

➤ ***Shop Fabrication Capabilities***

50,000 SF Facility

5 Ton Overhead Bridge Crane

Twelve (12) Welding Stations

Pipe sizes from ½" to 48"

Shielded Metal Arc Welding

Gas Tungsten Arc Welding

Gas Metal Arc Welding

Plasma Arc Welding

➤ ***Computer Technology***

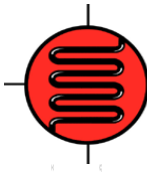
Viewpoint (Accounting and Project Management)

Quick Pen (Estimating)

Primavera (Scheduling)

Auto Cad 2010

Auto Cad MEP



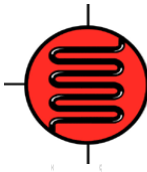
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PREQUALIFICATION STATEMENT

➤ Major Projects over the past five years

<u>Owner</u>	<u>Project Name</u>	<u>Scope</u>	<u>Value</u>	<u>Date</u>
CITGO Petroleum Corp.	K-052A COB Tie-ins	Ductwork rerouting for SCR unit.	\$1.038 M	2007
CITGO Petroleum Corp.	SCR System	SCR Box for Catalyst	\$1.408 M	2007
Midwest Generation	Spring Outage	Boiler outage work including soot blower wall replacement panels, miscellaneous tube work, miscellaneous pipe work.	\$2.950 M	2007
CITGO Petroleum Corp.	Regen Crack Repairs	Various crack repairs to regen unit	\$1.668 M	2008
CITGO Petroleum Corp.	Miscellaneous Mechanical Work	Valve replacements, reactor grating, Offload/Erect 1,000 ton ULSD Reactor, Erect Unit 590 Heater	\$2.325 M	2008
CITGO Petroleum Corp.	2008 Fall Turnaround	Repair cracks & re clad inside of coke drum, replace top of deaerator, install new expansion joints in preheater ductwork, pull exchanger bundles, misc. weld repairs on exchangers, vessels, and tanks. Tower work including tunneling and retray.	\$2.774 M	2008
ExxonMobil	Mechanical Repairs	Weld vessels, install reactor & vessel platforms, preheater block work, vessel internal work, nozzle work	\$1.895 M	2008
Midwest Generation	Economizer Work	economizer outlet duct and roof replacement, replace feed water heaters and piping, miscellaneous boiler tube work, miscellaneous piping work	\$2.080 M	2008
Veolia N.A	Biosolids Pelletization Facility	Mechanical vessel, piping, WFG and equipment work.	\$16.5 M	2008
Dominion Stateline LLC	Boiler #3	Rear wall replacement.	\$1.963 M	2009
Linde	Hydrogen Project	Assemble hydrogen reformer heater train. Including heater, ductwork, preheater blocks, SCR, ID & FD fans and exhaust stack. Install reactors PSA adsorbors and deaerator.	\$2.398 M	2009
Midwest Generation	Spring Outage	Reheat, superheat, pendant replacement, miscellaneous panel work, tube replacement, pipe & valve work.	\$3.57 M	2009
Midwest Generation	Units 81 & 82 Economizer	Economizer outlet roof duct replacement, remove and install new air heater baskets on 81 & 82.	\$4.18 M	2010

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MECHANICAL INDUSTRIES, INC.

PREQUALIFICATION STATEMENT

➤ Major Projects over the past five years continued.

<u>Owner</u>	<u>Project Name</u>	<u>Scope</u>	<u>Value</u>	<u>Date</u>
MWRDGC	Central Boiler Facility	Furnish & install four 70,000 lb/hr water tube boilers and associated piping, water treatment systems, controls and instrumentation.	\$18.25 M	2010
University of Chicago	Utility Plant	Install boilers, chillers and associated equipment and piping.	\$15.8 M	2010
Amtrak	Yard Facility & Trackside Utility Improvements	Design/Build new HVAC systems for various facilities and install new railroad track utilities.	\$7.969 M	2011
ArcelorMittal	Unit 1 & Unit 2 BOF Work	Cone replacements and miscellaneous repairs	\$1.84 M	2011
Midwest Generation	Spring 2011 Outage	Replace air heater baskets on unit 7	\$3.414 M	2011
Midwest Generation	Spring 2011 Outage	Boiler outage work including: ventilation, side wall panel installation, urea ports, soot blower replacement, main stem, burners, rear super heater pendants, water wall panels	\$7.723 M	2011
MWRDGC	Grit Removal Facility	Design, engineer and construct piping system for new \$250 M primary grit removal and settlement tank facility.	\$32.0 M	2011
MWRDGC	Hydraulic Improvements	Set pumps and install piping for new wastewater pumping station.	\$6.273 M	2011
MWRDGC	Aeration Piping	Remove and replace coarse air piping during shutdowns.	\$6.417 M	2011
U.S. Steel	Boiler House	Design/Build new boiler house and all associated ancillary equipment	\$4.173 M	2011
Dynegy	Various	Various unit tube repairs, plate repairs, stack repairs, heavy wall pipe headers (fab & install), Turbine repair	\$1.005 M	2012



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CLIENT LIST

- Abbott Laboratories
- Ameresco Inc.
- AreclorMittal
- Argonne National Laboratory
- CB Richard Ellis
- Central Lake County Joint Action Water Agency
- Chicago Zoological Society
- CITGO Petroleum Corporation
- City of Chicago
- CME Group
- Cook County
- Dominion Resources, Inc.
- Dynegy, Inc.
- Exxon Mobil Corporation
- F.H. Paschen, S. N. Nielson, Inc.
- Harper College
- IHC Construction Companies, LLC
- Indeck Power Equipment Company
- Jones Lang LaSalle
- Kiewit Western Company
- Lend Lease, Inc.
- The Linde Group
- Metropolitan Water Reclamation District of Greater Chicago
- Midwest Generation
- Minergy Corporation
- North Shore Sanitary District
- Northwestern University
- Rausch Construction Company, Inc.
- Rentech Boiler
- United States Navy
- United States Steel Corporation
- University of Chicago
- University of Illinois
- Veolia Water North America
- VVF Illinois Services LLC
- Walsh Construction

REFERENCES AVAILABLE UPON REQUEST